SalesSummary_2024-06-01_2024-06-30 -Smokecraft Modern Barbecue

Revenue summary	
Net sales	168470.64
Gratuity	1227.82
Tax amount	16940.16
Fundraising Contributions	
Fundraising Contribution Refunds	
Tips	21845.8
Deferred (gift cards)	75
Deferred (house accounts)	
Deferred (other)	
deferredTaxAmount	0
Paid in total	1583.8
Total	210143.22

Net sales summary	
Gross sales	170800.65
Sales discounts	-2330.01
Sales refunds	0
Net sales	168470.64

Tip summary	
Tips collected	21845.8
Tips refunded	0
Total tips	21845.8
Tips withheld	-511.3
Tips after withholding	21334.5

Service mode summary			
Service mode	Quick Service	Table Service	Total
Net sales	71488.01	96982.63	168470.64
Total guests	1212	3035	4247
Avg/Guest	58.98	58.98 31.95	
Total payments	1177	1571	2748
Avg/Payment	66.81	68	67.49
Total orders	1190	1242	2432
Avg/Order	60.07	78.09	69.27
Turn time (minutes)	108.04	58.37	82.41

Payments summary												
Payment type	Payment sub type	Count	Amo	unt Tip	os	Grat	Tax amount	Refunds	Tip refunds	Legacy tips	Total	Tips/Grat %
Cash			88	3899.31	183	31.55	357.97	0	(183	4113.86	5.9
Credit/debit			1790	131956.47	21693.33	1175.97	12066.4	. 0		21693.33	154825.77	19
Credit/debit	AMEX		237	19122.29	3015.94	83.68	1743.01	. 0	(3015.94	22221.91	17.8
Credit/debit	DINERS		1	50.55	10.11	0	4.6	0	(10.11	60.66	22
Credit/debit	DISCOVER		45	2980.34	594.53	0	270.57	0	(594.53	3574.87	21.9
Credit/debit	MASTERCARD		348	24529.57	4137.74	276.61	2252.97	0	(4137.74	28943.92	19.7
Credit/debit	VISA		1159	85273.72	13935.01	815.68	7795.25	0		13935.01	100024.41	. 19
Gift Card			9	580.23	0	0	52.87	0	() 0	580.23	0
Other			862	48701.93	0	0	4431.33	0) 0	48701.93	0
Other	DoorDash		392	19339.5	0	0	1760.25	0) 0	19339.5	0
Other	Square		1	38.45	0	0	3.5	0	() 0	38.45	0
Other	UBEREATS		463	24865.88	0	0	2264.48	0	() 0	24865.88	0
Other	ezCater		6	4458.1	0	0	403.1	. 0) 0	4458.1	. 0
Subtotal			2749	185137.94	21876.33	1207.52	16908.57	0	(21876.33	208221.79	13.7
Deposit Sales Collected											1891.43	:
Total											210113.22	

Sales category summary						
Sales category	Items	Net sales	Discount amount	Refund amount	Gross sales	Tax amount
Bottled Beer	11	8 631.5	25.5	C	657	63.16
Draft Beer	79	7 6826.55	88.45	C	6915	680.95
Food	718	3 145059.98	1957.29	C	147017.27	14514.23
Liquor	73	9911.06	226.94		10138	988.2
NA Beverage	89	3 2980.05	2.83	C	2982.88	300.98
Non-Grat Svc Charges	2	7 584.5	0	C	584.5	58.46
Retail	3	3 525	15	C	540	31.5
Wine	16	5 1952	14	C	1966	195.2
Total	996	3 168470.64	2330.01	C	170800.65	16832.68

Revenue center summary							
Revenue center	Items		Net sales	Discount amount	Refund amount	Gross sales	Tax amount
Bar		1217	16773.49	751.68	(0 17525.17	1680.0
Dining Room		4084	65687.55	620.78	(0 66308.33	6555.49
Carryout/Delivery		3066	49139.63	359.22	(949498.85	4922.5
Patio		986	16002.47	73.33	(0 16075.8	1603.4
Catering		587	20315.5	525	(20840.5	2015.96
No Revenue Center		23	552	0	(0 552	55.2
Total		9963	168470.64	2330.01	(170800.65	16832.68

Dining options summary					
Dining option	Orders	Net sales	Discount amount	Gross sales	Tax amount
Toast Delivery Services	14	820.1	0	820.1	82.19
Dine In	1289	97111.19	1436.31	98547.5	9703.44
Take Out	1123	64732.17	893.7	65625.87	6478.33
Online Ordering	1	18.95	0	18.95	1.9
Delivery		5788.23	0	5788.23	566.82
Total	2432	168470.64	2330.01	170800.65	16832.68

Tax summary		
Tax rate	Tax amount	Taxable amount
State Tax	10104.98	168101.85
Local Tax	6735.78	168101.85
Arlington Retail Tax	31.5	525
Non Taxable	0	240.97
Toast marketplace facilitator tax - Remitted by Toast	67.9	677.45

Service charge summary			
Service charge	Count	Amo	unt
Large Party Service Charge		54	1102.52
Delivery Fee		14	105
Catering Delivery Fee		5	250
Catering Service Charge		22	334.5
Catering Service Charge		1	20.3
Total		96	1812.32

Menu Item Discounts				
Discount	Count	Orders	Amount	
Employee Discount - Item		21	17	237.58
Manager Meal		35	26	503.25
Recovery		16	13	261.6
Comp % Item		1	1	9
Manager Comp - Item		3	1	15
Open \$ Item		1	1	4
Open % Item		2	1	515
Total		79	60	1545.43

Check Discounts				
Discount	Count	Orders	Amount	
Employee Discount - Check		23	23	270.88
Bar Promo		8	8	174
Spin Wheel Promo Card		1	1	32.95
\$10 Off \$40 Purchase Dine In Card		1	1	10
Open \$ Check		3	3	15
Open % Check		7	2	173.05
Manager Comp - Check		1	1	79.8
Investor/Family 50%		1	1	10
Discover Arlington		1	1	11.4
Make The Switch 1st Order Free Delivery		1	1	7.5
Total		47	42	784.58

Service Daypart summary							
Service / day part	Orders	N	et sales	Discount amount	Refund amount	Gross sales	Tax amount
Lunch		775	55156.6	1197.52		0 56354.12	5511.49
Dinner		1594	110670.86	1047.07		0 111717.93	11056.44
Late Night		63	2643.18	85.42		0 2728.6	264.75
Total		2432	168470.64	2330.01		0 170800.65	16832.68

Deferred summary					
Deferred type	Gross amount	Discounts	Refunds	Net amo	unt
Deferred (gift cards)		75	0	0	75

Unpaid orders summary	
Unpaid amount	30

Void summary	
Void amount	1787.11
Void order count	74
Void item count	133
Void amount %	1.1

Cash activity	
Total cash payments	3930.86
Cash adjustments	601.59
Cash refunds	0
Cash before tipouts	4532.45
Tipouts tips withheld	0
Total cash	4532.45

Cash summary	
Expected closeout cash	11897.68
Actual closeout cash	12517.36
Cash overage/shortage	619.68
Expected deposit	5617.36
Actual deposit	
Deposit overage/shortage	

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Net sales	Gratuity	Tax amount	Fundraising Contributions	Fundraising Contribution Refunds	Tips	Deferred (gift cards)	Deferred (house accounts)	Deferred (other)	deferredTaxAmount	Paid in to	tal Total
168470 64	1227.82	16940 16	3		21845	. 8	75			0 .	1583.8 210143.22

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Gross sales	Gross sales Sales discounts		ſ	Net sales
170800.65	-2330.0	1	0	168470.64

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Tips collected	Tips refunded	To	otal tips	Tips withheld	Tips after withholding	
21845	.8	0	21845.8	-511	3 21	334.5

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Service mode	Net sales	Total guests	Avg/Guest	Total payments	Avg/Payment	Total orders	Avg/Order	Turn time (minutes)
Quick Service	71488.01	1212	58.98	1177	66.81	1190	60.07	108.04
Table Service	96982.63	3035	31.95	1571	68	1242	78.09	58.37
Total	168470.64	4247	39.67	2748	67.49	2432	69.27	82.41

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Payment type	Payment sub type	Count	Amount	Tips	Grat	Tax amount	Refunds	Tip refunds	L	egacy tips	Total	Tips/Grat %
Cash		88	3899.31	183	31.55	357.97		0	0	183	4113.86	5.9
Credit/debit		1790	131956.47	21693.33	1175.97	12066.4		0	0	21693.33	154825.77	19
Credit/debit	AMEX	237	19122.29	3015.94	83.68	1743.01		0	0	3015.94	22221.91	17.8
Credit/debit	DINERS	1	50.55	10.11	0	4.6		0	0	10.11	60.66	22
Credit/debit	DISCOVER	45	2980.34	594.53	0	270.57		0	0	594.53	3574.87	21.9
Credit/debit	MASTERCARD	348	24529.57	4137.74	276.61	2252.97		0	0	4137.74	28943.92	19.7
Credit/debit	VISA	1159	85273.72	13935.01	815.68	7795.25		0	0	13935.01	100024.41	19
Gift Card		9	580.23	0	0	52.87		0	0	0	580.23	0
Other		862	48701.93	0	0	4431.33		0	0	0	48701.93	0
Other	DoorDash	392	19339.5	0	0	1760.25		0	0	0	19339.5	0
Other	Square	1	38.45	0	0	3.5		0	0	0	38.45	0
Other	UBEREATS	463	24865.88	0	0	2264.48		0	0	0	24865.88	0
Other	ezCater	6	4458.1	0	0	403.1		0	0	0	4458.1	0
Subtotal		2749	185137.94	21876.33	1207.52	16908.57		0	0	21876.33	208221.79	13.7
Deposit Sales Collected											1891.43	
Total											210113.22	

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Sales category	Items	Net sales	Discount amount	Refund amount	(Gross sales	Tax amount
Bottled Beer	118	631.5	25.5		0	657	63.16
Draft Beer	797	6826.55	88.45		0	6915	680.95
Food	7188	145059.98	1957.29		0	147017.27	14514.23
Liquor	739	9911.06	226.94		0	10138	988.2
NA Beverage	896	2980.05	2.83		0	2982.88	300.98
Non-Grat Svc Charges	27	584.5	0		0	584.5	58.46
Retail	33	525	15		0	540	31.5
Wine	165	1952	14		0	1966	195.2
Total	9963	168470.64	2330.01		0	170800.65	16832.68

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Revenue center	Items	Net sales	Discount amount	Refund amount	G	iross sales	Tax amount
Bar	1217	16773.49	751.68		0	17525.17	1680.05
Dining Room	4084	65687.55	620.78		0	66308.33	6555.49
Carryout/Delivery	3066	49139.63	359.22		0	49498.85	4922.55
Patio	986	16002.47	73.33		0	16075.8	1603.43
Catering	587	20315.5	525		0	20840.5	2015.96
No Revenue Center	23	552	0		0	552	55.2
Total	9963	168470.64	2330.01		0	170800.65	16832.68

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Dining option	Orders	Net sales	Discount amount	Gross sales	Tax amount
Toast Delivery Services	14	820.1	0	820.1	82.19
Dine In	1289	97111.19	1436.31	98547.5	9703.44
Take Out	1123	64732.17	893.7	65625.87	6478.33
Online Ordering	1	18.95	0	18.95	1.9
Delivery	5	5788.23	0	5788.23	566.82
Total	2432	168470.64	2330.01	170800.65	16832.68

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Tax rate	Tax amount	Taxable amount
State Tax	10104.98	168101.85
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Non Taxable	0	240.97
Toast marketplace facilitator tax - Remitted by Toast	67.9	677.45

Service charge	Count	Amount
Large Party Service Charge	54	1102.52
Delivery Fee	14	105
Catering Delivery Fee	5	250
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Catering Service Charge	1	20.3
Total	96	1812.32

Discount	Count	Orders	Amount
Employee Discount - Item	21	17	237.58
Manager Meal	35	26	503.25
Recovery	16	13	261.6
Comp % Item	1	1	9
Manager Comp - Item	3	1	15
Open \$ Item	1	1	4
Open % Item	2	1	515
Total	79	60	1545.43

Discount	Count	Orders	Amount
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Bar Promo	8	8	174
Spin Wheel Promo Card	1	1	32.95
\$10 Off \$40 Purchase Dine In Card	1	1	10
Open \$ Check	3	3	15
Open % Check	7	2	173.05
Manager Comp - Check	1	1	79.8
Investor/Family 50%	1	1	10
Discover Arlington	1	1	11.4
Make The Switch 1st Order Free Delivery	1	1	7.5
Total	47	42	784.58

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Service / day part	Orders	Net sales	Discount amount	Refund amount	G	ross sales	Tax amount
Lunch	775	55156.6	1197.52		0	56354.12	5511.49
Dinner	1594	110670.86	1047.07		0	111717.93	11056.44
Late Night	63	2643.18	85.42		0	2728.6	264.75
Total	2432	168470.64	2330.01		0	170800.65	16832.68

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Deferred type	Gross amount	Discounts	Refunds	Net amount	:
Deferred (gift cards)		75	0	0	75

Unpaid amount

30

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Void amount	Void order count	Void item count	Void amount %	
1787.1	1	74	133	1.1

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Total cash payments	Cash adjustments	Cash refunds	Cash be	fore tipouts	Tipouts tips withheld	Tot	al cash
3930.86	601.59)	0	4532.45		0	4532.45

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Expected closeout cash	Actual closeout cash	Cash overage/shortage	Expected deposit	Actual deposit	Deposit overage/shortage
11897.6	8 12517.36	619.68	5617.30	3	

yyyyMMdd	Net sales	Total orders	Total guests
20240601	7881.61	115	227
20240602	7770.01	132	242
20240603	2796.87	52	79
20240604	3585.77	56	89
20240605	3319.7	62	115
20240606	4646.04	72	107
20240607	5996.6	102	161
20240608	9847.79	109	198
20240609	7360.46	98	159
20240610	3404.5	54	88
20240611	7017.3	48	140
20240612	2942.04	56	83
20240613	3765.62	69	114
20240614	5431.52	88	148
20240615	9187.23	105	183
20240616	17154.47	193	427
20240617	3066.88	58	85
20240618	3842.48	55	96
20240619	6223.89	86	153
20240620	2843.05	59	77
20240621	5704.94	83	138
20240622	7119.07	99	182
20240623	5021.51	87	131
20240624	3418.95	57	100
20240625	3599.39	64	97
20240626	3931.55	46	68
20240627	2806.9	45	89
20240628	6703.99	102	150
20240629	6507.32	96	169
20240630	5573.19	84	152

Day of week	Net sales	Total orders	Total guests
Thu	14061.61	245	387
Wed	16417.18	250	419
Tue	18044.94	223	422
Sun	42879.64	594	1111
Mon	12687.2	221	352
Fri	23837.05	375	597
Sat	40543.02	524	959

Hour of day	Net sales	Total orders	Total guests
11	l 8531.67	117	260
13	3 10297.33	162	306
15	8043.31	119	191
12	12791.56	200	391
18	3 25303.52	359	682
20	13159.52	245	375
21	l 9859.81	208	284
17	21691.04	259	472
16	15530.49	158	251
19	25126.48	365	653
14	10167.23	134	208
10	5325.5	43	93
23	3 140	8	12
(20	1	1
22	2483.18	54	68